

MPT

Modern Pumping Today®

MEDIA KIT 20

Providing Solutions for the Worldwide Pump Industry



www.mptmag.com

GET TO KNOW US

SOLUTIONS FOR THE WORLDWIDE PUMPING INDUSTRY

Modern Pumping Today is a publication with solution-based content designed to keep the industrial pump, fluid flow, and rotating equipment markets engaged and informed. Our articles address key issues for the broad range of pump-reliant industries, such as water and wastewater, to specialty concerns, such as seals and control systems. Our publication targets key decision makers at all levels in the industry, including engineers, maintenance personnel, operators, municipal and government officials, contractors, and corporate managers. For advertisers, we offer a competitive rate in a publication designed for the very people you strive to influence.

APRIL 2019

MPT

Modern Pumping Today[®]

Providing Solutions for the Worldwide Pump Industry

PRODUCTS AND SERVICES GUIDE



AdEdge
See our profile on page 30.
www.adedgetechnologies.com

www.modernpumpingtoday.com

CASE STUDIES

Like a Member of the Family

OLVEA Group optimizes critical transfer tasks with Mouvex[®] A Series and P Series Pumps

By Vincent Lapeau, Mouvex[®]

These processes require strict purity for the sils as they move from transport tank to storage tank to 330-gallon intermediate bulk containers (IBC) and 50-gallon drums, meaning that no cross-contamination could be tolerated. Additionally, because of the high value of the sils, any products that were left in the transport tank, storage tank or hoses after the transfer process was completed would essentially be lost during the necessary cleaning process.

THE PERFECT REPLACEMENT
At the time of Dauckey's arrival, the company had begun experimenting with another type of pumping technology—Ecostris Diap Pumps, from Mouvex's Aquaris, France, a product brand of FSP[®], a Dover company. Specifically they were testing the A Series model for the transfer of the sils from storage tank to shipping containers, and P Series products we pump are essentially very solid and the Mouvex pump will move the product without problems." "When I arrived at the company in 1990, we had started to purchase Mouvex pumps," says Dauckey. "The products we pump are essentially very solid and the Mouvex pump will move the product without problems." "When I arrived at the company in 1990, we had started to purchase Mouvex pumps," says Dauckey. "The products we pump are essentially very solid and the Mouvex pump will move the product without problems."

THE UPDATED BIRD GETS THE WORM!

Stay up to day with the latest tips and news:
@modernpumpingtoday @ModPumpMag

16 | August 2018 | Modern Pumping Today www.modernpumpingtoday.com

CASE STUDIES

CASE STUDIES

Like a Member of the Family

OLVEA Group optimizes critical transfer tasks with Mouvex[®] A Series and P Series Pumps

By Vincent Lapeau, Mouvex[®]



It was in 1980 that Francois Dauckey joined what is now known as the OLVEA Group as its Technical Director was a great use for him. That's because he became part of the third generation of Dauckeys to operate the company that had been founded by his grandfather, Charles Dauckey, in 1929 in the small town of Pecany, close to the English Channel in the northwest of France, as a supplier of cod-liver oil for human and animal consumption. Then, it was time to go to work, and Francois Dauckey knew that the only way his grandfather's company could continue to grow and prosper was if some noteworthy changes were made in the way the fish, lard, and vegetable oils that had become the company's bread and butter were handled, stored, and packaged. "When I arrived in 1980, we were using centrifugal pumps, but they were not very efficient," Dauckey recalls. "When air arrived in the pump, they would not work anymore and we had problems emptying the lines." This was problematic because the fish, lard, and vegetable oils that were arriving at the Fecamp plant for processing were to be used for specific end products. This included the creation of cosmetics, pharmaceuticals, human food, and animal feed, as well as various technical uses, such as the building of tires and an lubricants for leather and metal work.



As part of its process, OLVEA Group optimizes storage tanks to ensure oil purity in processing of its vegetable oils and its fish oils.

THE UPDATED BIRD GETS THE WORM!

Stay up to day with the latest tips and news:
@modernpumpingtoday @ModPumpMag

CONTENTS

2020 Media Kit

Audience	04
Advertising Opportunities.....	05
Print & Digital Opportunities.....	06
mptmag.com	08
Lead Generation	09
Webinars.....	10
Special Opportunities.....	11
Rates	12
2020 Editorial Calendar	13
Contact Us	14

Here are a few of our advertising partners:



Testimonial

"Modern Pumping Today is proving to be an important resource in our advertising mix. As an advertiser, our message is read by key decision makers at all levels. The articles are useful and applicable; we are pleased with our results."

Tina Gable
Advertising Manager
AutomationDirect

AUDIENCE

Who Do We Reach?

At *Modern Pumping Today*, we seek to inform professionals of the latest pumping trends and solutions developing around the world. The mission of *Modern Pumping Today* is to provide articles containing a blend of technical and education-based insight—essential reading for the pump industry professional. We are positioned to help engineers spec new projects and help the maintenance and operations pros keep their systems running.

Qualified recipients include presidents, owners, managers, engineers, and other titled and non-titled personnel in operations, purchasing, and manufacturing areas.*



Social Media Marketing:

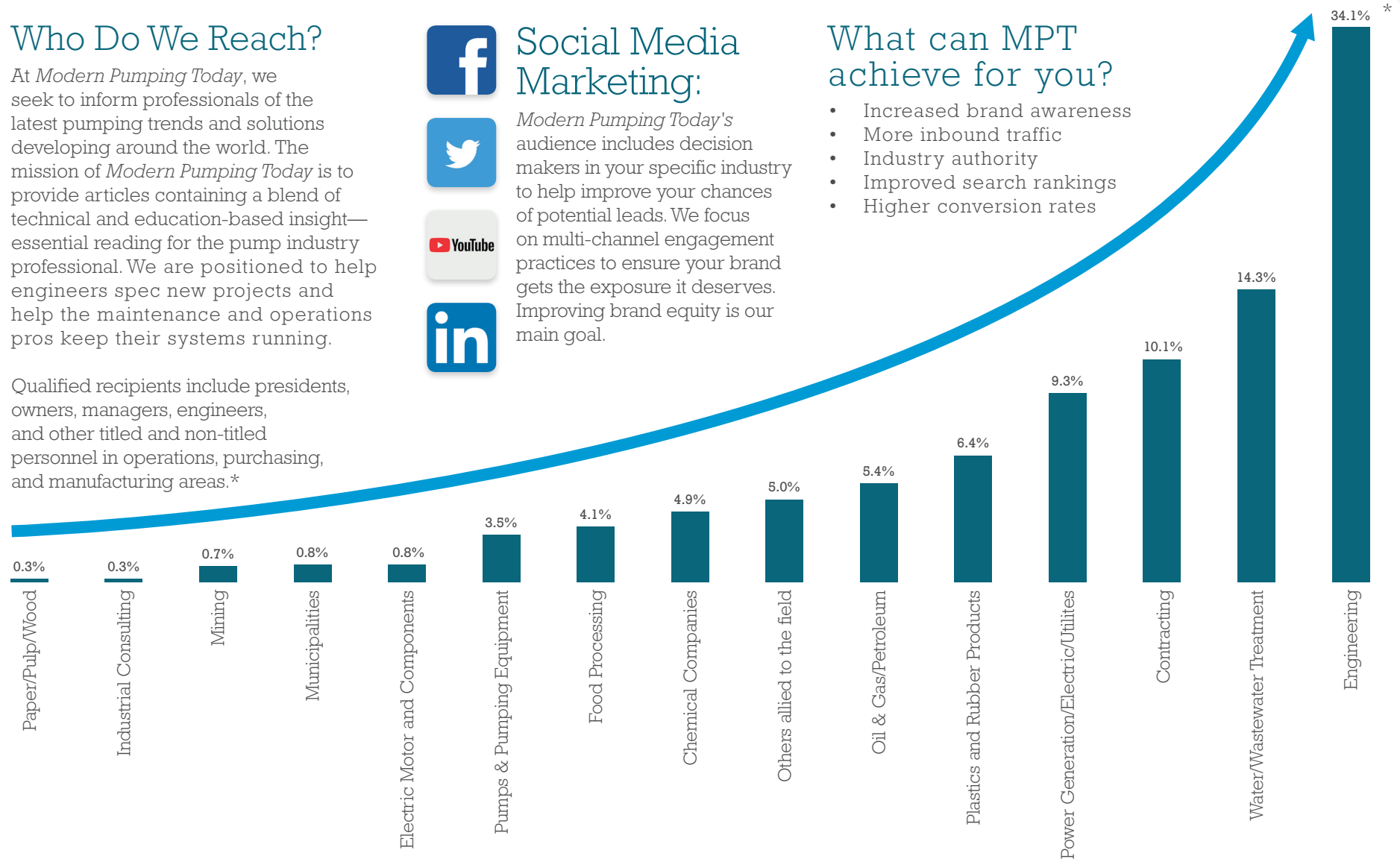


Modern Pumping Today's audience includes decision makers in your specific industry to help improve your chances of potential leads. We focus on multi-channel engagement practices to ensure your brand gets the exposure it deserves. Improving brand equity is our main goal.



What can MPT achieve for you?

- Increased brand awareness
- More inbound traffic
- Industry authority
- Improved search rankings
- Higher conversion rates



*Data according to the BPA Brand Report over a six month period ending in June 2019

ADVERTISING OPPORTUNITIES

Modern Pumping Today sends your message to tens of thousands of pump industry professionals through our print magazine, digital edition, custom eBlasts, social media channels, and more.

You could potentially reach an audience of **135,000** in just one month.*

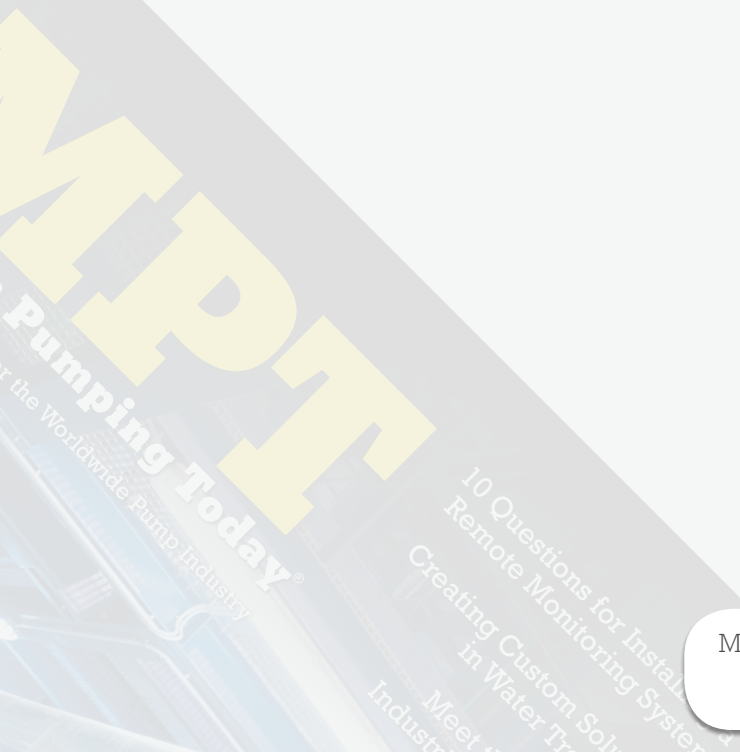
For more than 6 years, *Modern Pumping Today* has established a brand that the industry trusts and relies upon for pump industry insights.

Custom eblasts sent to as many as **25,000** professionals

Twitter feed's **50,000+** impressions per month

Monthly eNewsletters emailed to **20,000+** recipients

40,000+ print & digital circulation

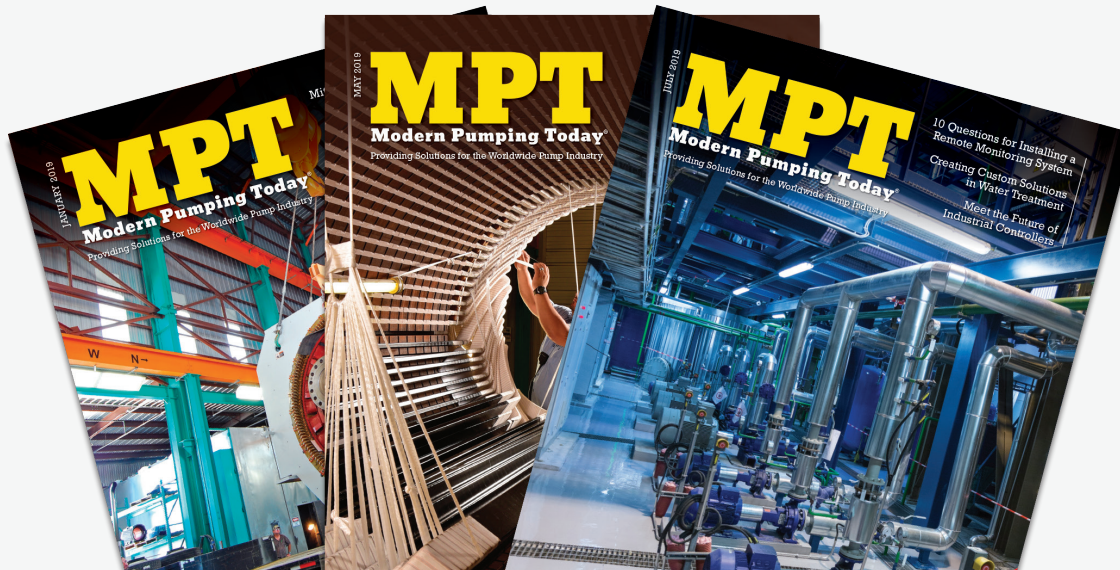


*Publisher's projected data; numbers include single targets receiving multiple products

PRINT & DIGITAL OPPORTUNITIES

Why MPT Print?

Engineering, maintenance, and operations professionals have told *Modern Pumping Today* they enjoy information in print. Studies show print advertising is retained longer than any other medium, that's why many choose to advertise in *Modern Pumping Today's* print edition. Printed materials capture the attention of the reader. An audience that is physically holding a magazine tends to be more focused on the content inside, granting a reader's full attention. When you advertise in *Modern Pumping Today*, your print ad also appears in our digital edition.



Why MPT Digital?

Although our digital edition mirrors the printed version of *Modern Pumping Today*, it also offers several advantages. The digital edition allows the reader direct access to your website, videos, social media, and email through the click of a button. This makes it easy to send a potential client where you want while their interest is at its peak. Company and product videos can be viewed two ways: embedded within the digital edition directly, or through a pop-out button located within your ad. All our digital editions are archived on our website for easy reference to ensure long-term exposure to our engaged audience.

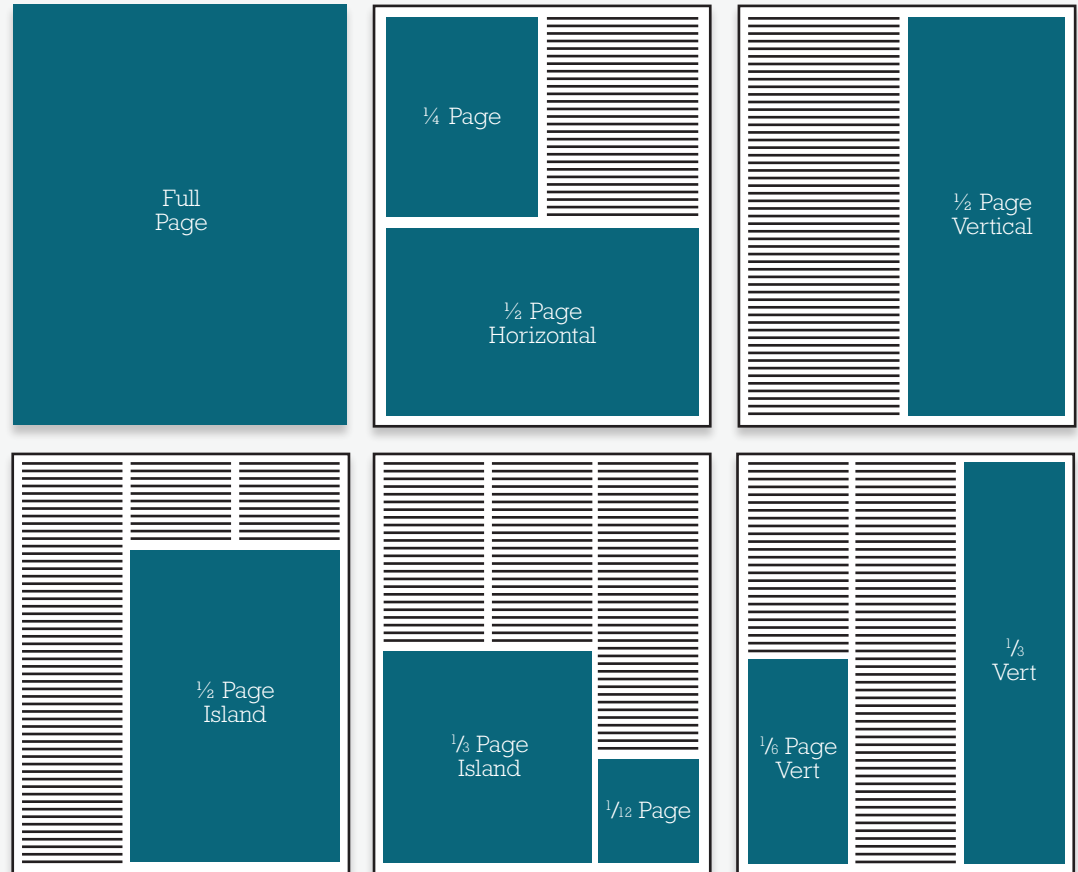
PRINT & DIGITAL OPPORTUNITIES

Print Ad Dimensions	Bleed Size (w x h)	Trim Size (w x h)
Two-page spread	16.75" x 11.375"	16.25" x 10.875"
Full page	8.625" x 11.375"	8.125" x 10.875"
Half page (horizontal)	No Bleed	7.125" x 4.625"
Half page (island)	No Bleed	4.625" x 7.625"
Half page (vertical)	No Bleed	3.5" x 9.625"
Third page (island)	No Bleed	4.625" x 4.625"
Third page (vertical)	No Bleed	2.25" x 9.625"
Quarter page	No Bleed	3.5" x 4.625"
Sixth page (horizontal)	No Bleed	4.625" x 2.25"
Sixth page (vertical)	No Bleed	2.25" x 4.625"
Twelfth page	No Bleed	2.25" x 2.25"

ads should not contain crop marks

Digital Ad Dimensions	Trim Size (width x height)
Full page	8.125" x 10.875"
Half page (horizontal)	7.125" x 4.625"
Quarter page	3.5" x 4.625"

- PDF is the preferred file format (PDF X-4 export setting).
- Image files (JPG, PSD, TIFF) must be 300 dpi, CMYK mode.
- Videos: 5 min. or less, any format, or supply a valid YouTube link.
- For cloud upload instructions, visit <https://www.modernpumpingtoday.com/cloud-upload>
- Questions concerning ad specs or file transfer?
Contact MPT art director, Lisa Avery: lisa@mcsmag.com



See Rates page for pricing information

Website

Visit [mptmag.com](https://www.mptmag.com), featuring aesthetics and a layout that enhances user experience and promotes ease of use. Visitors to the MPT website scan more than 16,000 pages of information per month.* This creates prime opportunity for advertisers to promote their brand amid relevant information.

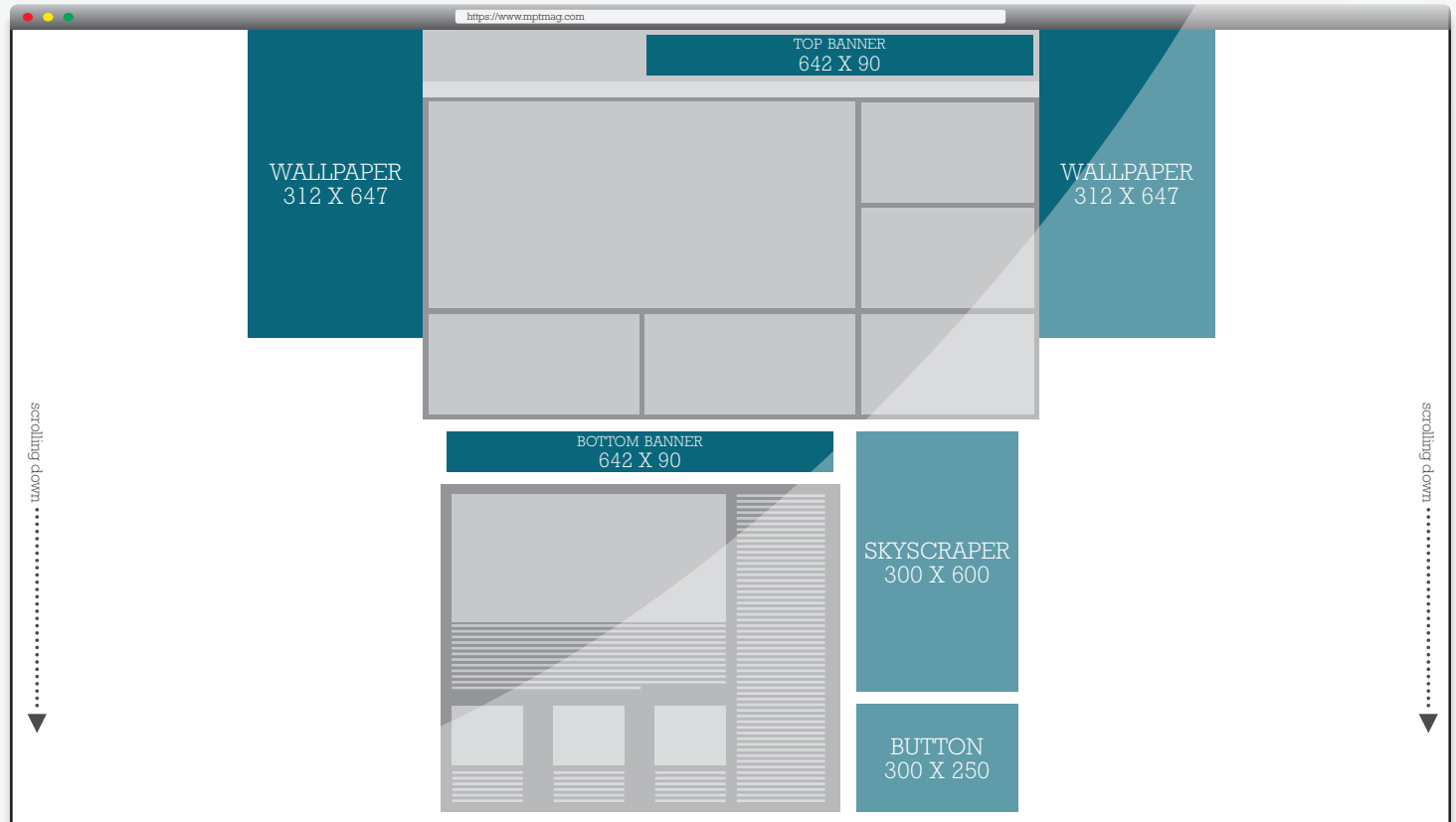
Web Ad Sponsorship

By putting your brand in front of our visitors of [mptmag.com](https://www.mptmag.com) each month, you can immediately share your brand message with professionals who want information about your products and services.

Welcome Ad/Video

Showcase your company or product by video or graphic by taking advantage of our premium Welcome Ad space. This space allows you to touch on key specifications of your company/product and to keep your brand fresh on the minds of those visiting the home page of [mptmag.com](https://www.mptmag.com).

*Publisher's projected data from 2019



Web Ad Specs

- JPG, PNG, and animated GIF supported
- 72 dpi
- RGB color mode
- Various sizes shown above

Web Video Specs

- Youtube or Vimeo link accepted
- If no link can be provided, must be submitted in .mp4 format to be hosted on the MCS youtube channel
- 5 minutes or less recommended maximum length

Welcome Ad Specs

- If static image: 640x480px
- JPG and PNG supported
- 72 dpi
- RGB color mode
- If video: refer to Web video specs

LEAD GENERATION

eBlasts

Content marketing is a strategic way to reach pump industry professionals and generate leads. *Modern Pumping Today's* dedicated eblast program is the perfect channel to help promote your company's products and services.

MPT sends your message in these types of eblasts:

- Advertiser-provided HTML message
- Video
- White Papers

Sponsors of these exclusive eblasts will receive contact information for all the recipients who click through and access your message as qualified and actionable sales leads.

What do you get with MPT eblasts?

- A dedicated eblast to our digital audience of 25,000 pump industry professionals
- Hosting of your white paper or video on mptmag.com
- Lead generation that does not intrude on user experience



Monthly eNewsletters

The *Modern Pumping Today's* monthly eNewsletter highlights key stories from the current issue of the magazine. Take advantage of the sponsorship opportunities available alongside these focused articles with advertisement banners.

Banner Specs

- 325x125px
- JPG, PNG, and animated GIF supported
- 72 dpi
- RGB color mode

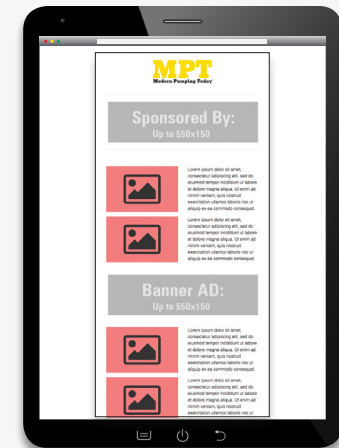


Weekly eNewsletters

Modern Pumping Today produces a weekly newsletter based on a wide variety of interest topics to our audience. As our exclusive newsletter sponsor, your message will help you gain awareness, educate readers, and generate leads. The MPT staff selects relevant content from a vast number of product releases and articles published on mptmag.com.

Sponsor Specs

- Sponsor logo: 550x200px
- Secondary banner: 550x100px
- Roadblock option: 250x150px
- RGB color mode



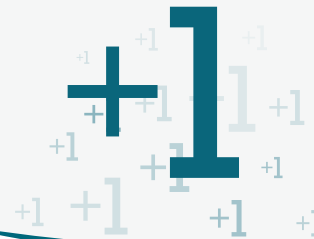
WEBINARS

Webinar Success

The stats you see to the right are from a webinar *Modern Pumping Today* hosted in 2018. They are an example of our ability to draw in a large webinar audience and engage them with valuable information pertaining to their field. We used our magazine, digital edition, custom eBlast platform, and our powerful Twitter channel to exceed the number of expected participants and thrill our client. Reserve your time while space is still available, and find new clients in our loyal readership of pump industry professionals.

337 registrants

200⁺ live attendees



At the end of the webinar, attendees received a certificate of completion worth one professional development hour.



What Can Our Webinars Do For You?

With our proven ability to draw in a large and engaged audience, our webinars promote new products, allow valuable feedback from the pros that actually do the work, and offer interactions between new and existing customers all while sitting in your office on your computer or laptop.

*Contact sales representative for pricing information.

SPECIAL OPPORTUNITIES

Featured Product

Each month, one product from the entire industrial pump industry is promoted in our print and digital editions. This Featured Product is prominently placed on the home page of our website and included in our monthly eNewsletter. Be sure to send us information on your product(s) for possible inclusion in the Products Section of *Modern Pumping Today*.

Special Issues

Modern Pumping Today produces two special issues a year: the "Products and Services Guide" in April and the "Buyers Guide" in November. The goal of the Products and Services Guide is to act as a resource for industry professionals looking for product information and service options for their business. The November issue highlights manufacturers and includes a company directory categorized to help our readers find exactly what they need. Both issues allow an elite group of manufacturers to describe their company and/or product in an editorial piece accompanied by their ad.

Trade Show Promos

Take advantage of our special promotional sections leading up to key industry trade shows by featuring your company's presence. Prior to the most important trade shows for our industry, MPT will highlight the top exhibits we suggest pump industry professionals make a point to see through this special promotional section. It will give you the opportunity to announce what products you are showing, special announcements, and your booth location so you can make the list pump industry professionals build each year of must-see companies. Contact your sales representative for details and how to qualify.

Cover Ear

Imagine your company name and logo on the cover of an industry-leading magazine. That's possible with *Modern Pumping Today*. Magazines are often placed on desks, racks, and shelves with the cover facing up, allowing passersby to see the cover as well as the intended recipient. A cover is seen by more eyes than any other page of a publication, which ensures any image or wording placed on a cover is most likely to be seen. Take advantage of this cover-placement branding opportunity.



RATES

Print Ad Size	1x	3x	6x	9x	12x
Two-page spread	\$13,600	\$11,200	\$10,000	\$9,500	\$8,700
Full page	\$6,900	\$5,850	\$5,200	\$4,550	\$3,950
Half page	\$4,500	\$3,925	\$3,500	\$2,975	\$2,690
Third page	\$3,225	\$2,860	\$2,560	\$2,125	\$1,790
Quarter page	\$2,250	\$1,960	\$1,660	\$1,460	\$1,225
Sixth page	\$1,275	\$1,120	\$965	\$810	\$655
Twelfth page	\$825	\$720	\$635	\$530	\$435

Website Ad Size	Placement	Monthly Rate
Featured video	home page/static	\$1,500
Welcome ad/video	home page	\$1,995
Top banner	run-of-site	\$2,500
Middle banner	run-of-site	\$1,200
Bottom banner	run-of-site	\$750
Skyscraper	home page/static	\$2,500
Skyscraper	run-of-site	\$1,200
Button	home page/static	\$750
Button	run-of-site	\$750
Wallpaper	run-of-site	\$5,000

Digital Edition Ad Size	Rate
Full page ad	\$1,500
Half page ad (horizontal)	\$900
Quarter page ad	\$500
Burst video (added to existing print)	\$750
Leadoff video	\$2,500

Monthly eNewsletter Placement	Rate
Top banner	\$1,500
Banner	\$995
Featured video	\$995

eBlast Deployment	Rate
15,000	\$2,395
20,000	\$2,795
25,000	\$3,195

Weekly eNewsletter Sponsor	Rate
Logo & banner/roadblock	\$995

2020 EDITORIAL CALENDAR

	Coverage	Trade Shows	Deadlines		Coverage	Trade Shows	Deadlines
January	Special Report: An Industry Outlook for Pump Manufacturers	IPPE Jan. 28-30 Atlanta, GA AHR Expo Feb. 3-5 Orlando, FL	Editorial: 01/06/20 Ad Close/Artwork: 01/09/20	July	Special Report: Estimating True Life-Cycle Costs	SWPA Summer Meetings	Editorial: 07/06/20 Ad Close/Artwork: 07/09/20
February	Special Report: Extending Pump Life Expectancy	SME Expo Feb. 23-26 Phoenix, AZ International Conference on Water Management Modeling Feb. 26-27 Toronto, ON	Editorial: 02/03/20 Ad Close/Artwork: 02/06/20	August	Special Report: A Pump Operator's Guide to Predictive Maintenance	Turbo/Pump Symposia Sept. 15-17 Houston, TX AWT Annual Conference & Exposition Sept. 30-Oct. 3 Louisville, KY	Editorial: 08/03/20 Ad Close/Artwork: 08/06/20
March	Special Report: Drive Solutions for the Pump Industry	SWPA 2020 Spring Meeting Chicago, IL WQA Convention & Exposition April 1-3 Orlando, FL	Editorial: 03/09/20 Ad Close/Artwork: 03/12/20	September	Special Report: The Future of Industrial Wastewater	WEFTEC Oct. 3-7 New Orleans, LA	Editorial: 09/07/20 Ad Close/Artwork: 09/10/20
April	Annual Products & Services Guide Product Profiles	OTC May 4-7 Houston, TX	Editorial: 04/06/20 Ad Close/Artwork: 04/09/20	October	Special Report: Putting the Intelligence in Smart Pump Technology	International Water Conference Nov. 8-12 San Antonio, TX	Editorial: 10/05/20 Ad Close/Artwork: 10/08/20
May	Special Report: Taking the Complexity Out of Motor-driven Systems	EASA June 14-16 Nashville, TN	Editorial: 05/04/20 Ad Close/Artwork: 05/07/20	November	Annual Buyers Guide Company Profiles	PowerGen International Dec. 8-10 Orlando, FL	Editorial: 11/09/20 Ad Close/Artwork: 11/12/20
June	Special Report: Going Beyond Efficiency Standards	AWWA-ACE June 14-17 Orlando, FL	Editorial: 06/08/20 Ad Close/Artwork: 06/11/20	December	Top Products of 2020	ASHRAE Winter Conference Jan. 23-27, 2021 Chicago, IL	Editorial: 12/07/20 Ad Close/Artwork: 12/10/20

CONTACT US

“Guiding, teaching, informing. For pump users, *Modern Pumping Today's* content strikes the right balance. MPT has positioned itself above the mixed bag of journals that seem primarily driven by marketing interests.”

Heinz P. Bloch, P.E.

Reliability expert and founding member of the board of the International Pump Users' Symposium

Nowhere will you get a more insightful view of the diverse aspects of the pump industry than from

Modern Pumping Today.

For advertising opportunities, contact us today.

J. Campbell • Editor
jay@mptmag.com

Tonya Browning • Vice President
tonya@mptmag.com

Jeff Fletcher • National Sales Manager
jeff@mptmag.com

Mail

Modern Pumping Today
P.O. Box 660197
Birmingham, AL 35266

Phone

866.251.1777 or 205.795.0229

Email

tonya@mptmag.com

